



CONTINUING LEGAL EDUCATION

# Trends in Commercial Real Estate Law

*Co-sponsored with the Real Property, Probate & Trust Law Section of the Alabama State Bar*

**November 14, 2019**

Birmingham Bar Association Headquarters  
Birmingham, Alabama

Approved by the Alabama State Bar and Department of Insurance  
for 6 hours, including 1 hour of ethics

## WHAT YOUR PEERS HAVE SAID ABOUT THE PROGRAM:

*"GOOD VARIETY OF TOPICS AND FACULTY"*

*"EXCELLENT SEMINAR AND THOROUGHLY ENJOYED IT"*

*"VERY GOOD SEMINAR WITH GOOD TOPICS AND SPEAKERS"*

**Samford University**

**Cumberland School of Law**

Continuing Legal Education  
800 Lakeshore Drive  
Birmingham, AL 35229

# Agenda

## Program Chair

William C. "Beau" Byrd II  
Bradley Arant Boulton Cummings LLP

**8 a.m. Check-in & Continental Breakfast**

**8:30 a.m. Tax Sales**

William S. Hereford  
Burr & Forman LLP, Birmingham

**9:30 a.m. Electronic Mapping**

Rodney Cunningham  
Engineering Design Group, Pelham

**10 a.m. Break**

**10:15 a.m. Economic Opportunity Zones**

Craig Mason  
RSM US LLP, Birmingham

**11 a.m. State of the Market**

Greg Winchester  
Summit Investors LLC, Milton, GA

**12 p.m. Lunch on your own**

**1 p.m. Insurance in Leases**

Ann P. Cargile  
Bradley Arant Boulton  
Cummings LLP, Nashville

**1:30 p.m. Mechanics Liens and Future Advance  
Mortgages: GHB Construction v. West  
Alabama Bank and Trust**

Jason Isbell  
Coldwell Banker Pinnacle Properties,  
Florence

Warren Laird  
Stewart Title, Birmingham

Christina Graham, *Moderator*  
BBVA, Birmingham

**2 p.m. Break**

**2:15 p.m. Project Case Study: Combining  
Tax Credits & Opportunity Zone  
Incentives**

James E. Long Jr.  
Bradley Arant Boulton  
Cummings LLP, Birmingham

Wes Young  
United Bank, Atmore

Stuart G. Coleman  
Lathan & Coleman LLC, Mobile

Beau Byrd, *Moderator*  
Bradley Arant Boulton  
Cummings LLP, Birmingham

**3 p.m. Cybersecurity and Ethics**

Darren Mott  
Supervisory Special Agent, FBI  
(retired), Huntsville

**4 p.m. Adjourn**

## Registration Options

**Online:** [samford.edu/go/cle](http://samford.edu/go/cle) **Phone:** 205-726-2391 or  
(800) 888-7454

**Mail:** Cumberland School of Law CLE  
P.O. Box 293759, Birmingham, AL 35229

Can't attend in person? View remotely in real time  
by **Live Webcast** and the hours count as live in AL.

To watch the program at a later date, a **Webcast  
Replay** of the program will run on Dec. 13. Hours  
count as on demand.

Register for **Live Webcast** or **Webcast Replay:**  
[cumberland.inreachce.com](http://cumberland.inreachce.com)

# Registration

## November 14, 2019 - Commercial Real Estate

- o \$329 Advance Registration (Includes code to download and print course materials 48 hours prior to the seminar.)
- o \$349 Late Registration (after Nov. 11, code to download materials)
- o \$50 I cannot attend. Send course materials on a flash drive.

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**CLE credit:** Approved for 6 hours of CLE credit, including 1 hour of ethics, by the Alabama State Bar. Approved by the Alabama Department of Insurance for 5 general credit hours and 1 ethics hour.

**Cancellations and refunds:** Prepaid registration fees will be refunded up to 48 hours before the beginning of the seminar.

**Venue:** Birmingham Bar Association, 2021 2nd Avenue N., Birmingham, AL 35203